



Stolle Field Service

One Great Service - One Simple Price

February 2011

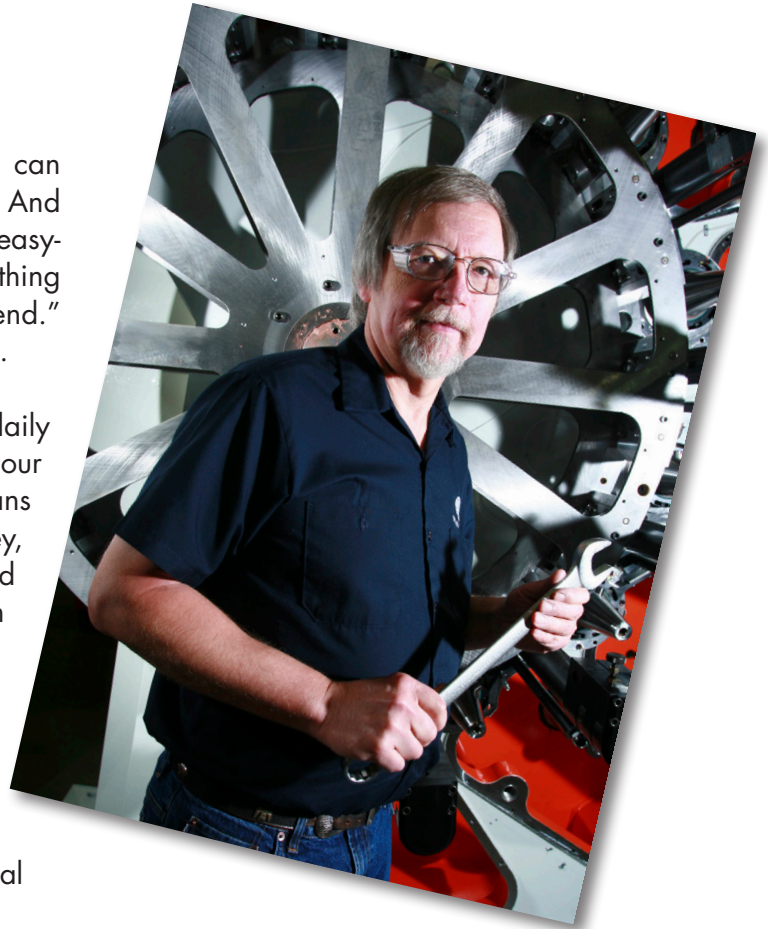
We constantly ask customers how we can improve our quality equipment and service. And the answer came back: "Give us consistent, easy-to-understand pricing that works for anything your field service techs do for us - can or end." Sounded like a great idea to us - so we did.

Stolle's new pricing structure is simple - one daily rate for anything. And it covers any of our versatile U.S. based Field Service Technicians (Centennial, Colorado, or Canton or Sidney, Ohio). You still get an associate that's trained in every aspect of the assembly, operation and maintenance of our products and systems. Since most of our field technicians also assemble the original machinery, they are uniquely qualified to assist you with new equipment start-ups, product or size changeovers, troubleshooting, major system overhauls and rebuilds or technical reviews and consultation.

And you still get an associate that's backed by the Stolle's unique blend of leading technology and superior OEM parts. And you still get these associates and parts when you need them - anytime 365 days a year. You just get all of this in a simple to understand format that makes it easy to budget and schedule.



Experience has proven that it's a wise decision to have your equipment maintained by the people who know and understand it best - and now it's simpler to get that done. Stolle - listening to you.



Stolle Field Service Technicians are:

- Uniquely qualified
- OEM trained and certified
- Available 24/7
- Aware of the latest upgrades and features
- Available for troubleshooting, consultation, changeovers, start-ups or reviews

Call and schedule any of our superb field service team today - you'll be glad you did!

Stolle Machinery Company, LLC

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www.stollemachinery.com

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**SERVICE BILLING RATE SCHEDULE
FOR EQUIPMENT INSTALLATION AND RELATED SERVICES**

Effective February 1, 2011

ALL BILLING RATES ARE IN U.S. DOLLARS

(ALL PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE)

FIELD SERVICE COST CALCULATION:

(Daily Rate x number of days) + (Overtime x number of hours) + Airfare + Hotel + Per Diem + Transportation + Any Additional Charges = Total Charge

DAILY RATE:

- The Daily Rate applies from the time the Stolle Field Service Technician leaves their respective home base of operations until their return.
- International Per Diem Rates are established by the U.S. Department of State.
- Domestic Per Diem Rates and personal mileage rates are established by the U.S. Internal Revenue Service.
- Hotel, Airfare, train, taxi and all other expenses not covered by per diem are billed at actual cost.
- The Daily Rate is charged for all days while the Stolle Field Service Technician is on a Field Service Trip, including non-working days as determined by the Customer.
- This includes holidays when the Field Service Technician is required to remain on-site but not work.

MONDAY THROUGH FRIDAY:

Minimum Billing - 12 hours or less working or traveling \$1448.00/day
 Overtime Hours (Over 12 hours) \$132.00/hour

SATURDAY:

Minimum Billing - 12 hours or less working or traveling \$1584.00/day
 Overtime Hours (Over 12 hours) \$132.00/hour

SUNDAY:

Minimum Billing - 12 hours or less working or traveling \$2160.00/day
 Overtime Hours (Over 12 hours) \$180.00/hour

HOLIDAYS:

Minimum Billing - 12 hours or less working or traveling \$4320.00/day
 Overtime Hours (Over 12 hours) \$360.00/hour

Holidays observed by Stolle are: Good Friday through Easter Sunday, Memorial Day (the last Monday in May), Fourth of July, Labor Day (the first Monday following the first Sunday in September), Thanksgiving (includes Thursday through Sunday), and Christmas Eve through January 2nd.

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www.stollemachinery.com • service@stollemachinery.com

Stolle Centennial

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*Bodymakers, Decorators and
 Basecoaters, Inside Spray Machines,
 Light Testers, Registered Embossers,
 MicroFlex Canmaking Systems*

Stolle Sidney

2900 Campbell Road
 Sidney, Ohio 45365 USA
 Phone: +1-937-497-5400
 Fax: +1-937-497-5458

*Beverage and Food EOE
 Conversion Systems,
 Compound End Liners,
 PostOp Score Repair System*

Stolle Canton

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 Canton, Ohio 44707 USA
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 Fax: +1-330-453-2218

*Shell and End Systems,
 Cupping Systems, Draw-Redraw
 Canmaking Systems*

